

#### NORTH DAKOTA ASSOCIATION OF COUNTIES

Job Service North Dakota Patrick Bertagnolli, Executive Director October 4, 2022

### RECRUITING STRATEGY



Do you think NDSU has a problem recruiting GREAT players to their team?





# Aligning our Community, Schools & Industry



Develop Community Partnerships

**♦** 

Help with Workforce Integration

**\rightarrow** 

Impact Recruiting and Retention





## In Pursuit of Community Alignment







Strengthening Relationships Industry Meetings With School

Getting to Know Our Future Workforce Strengthening Relationships with Students

## The Birth of our Student Ambassador Program







## **Ambassadors – Workforce Presentations**

















### Mental Health





MENTAL HEALTH AWARENESS – CALL TO ACTION! I want to recognize Watford City Police Chief Shawn Doble and his SRO's for partnering with our student ambassadors, school staff (Amy Polivka, Rachel Meuchel, Jenna Bauer), and Mirada Samuelson-Figaro, with the McKenzie County Community Coalition. Chief Doble spoke about intensified topics due to the pandemic – suicide, depression, and fear. Chief Doble led a frank discussion with our ambassadors and members of the student council and he requested their assistance and leadership to help make a difference in the lives of others by being a positive influence. Our young leaders quickly engaged and provided incredible conversation and feedback. Strategies are being implemented to include sources of strength, best practices, and policies. I'm very proud of our community for having "collaborative spirit" and for endorsing the well-being of all residents. As a community – we are beyond grateful and proud of our young leaders for choosing to make a difference! #InThisTogetherND



McKenzie County Community Coalition

SADD – Students Against Destructive Decisions

Little Buddy Program









# Fill The Stands: Promoting an Active Lifestyle





















## **Inspiring Our Youth**







#### A Culture that Connects Us – We simply call it Home









# **Recruiting and Retention Team**















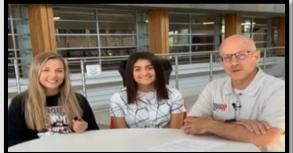












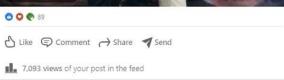






# Building a **Culture** that People Want to be Part of...







#### Patrick Bertagnolli, SHRM-SCP

Rough Rider Center & Community Enhancement Director at City of Watford ...

1yr • Edited • 🕥

ENTREPRENEURIAL SPIRIT! This is Chris and Kara Glenn with their newly formed business, SILVER FOX PIPELINE & FACILITY SERVICES! Chris has spent his career in the PIPELINE industry and Kara by trade is a RIG WELDER and she is a former enlisted UNITED STATES MARINE! Thank you for your service! Chris and Kara have been in Watford City since 2010 and 2015 respectively. A big part of their business plan promotes local workforce development, community integration, and involvement! COUNT ME IN! We will be hosting a meet and greet with key community stakeholders to make sure that they have the support and resources they need to build their business and fulfill all their dreams! In addition, Chris and Kara were extremely moved by the fact that our High School Ambassador Program will partner with them and do their part to make sure that all employees of Silver Fox Pipeline and Facility Services understand this! WELCOME HOME! #InThisTogetherND

























Silver Fox Energy is a GREAT example for Aligning Communities, Schools, and Industry! They now have over 200 employees; they are working in 8 states. "North Dakota is where it's at!" –Kara Glenn, CEO Silver Fox Energy

# Community Partnership & New Business Integration













## Statewide Labor Market



#### **UNEMPLOYMENT**

- 2.2%
- 3.7% Nationwide

#### **OPEN JOBS**

- 18,280 Open Jobs
- 4.3% more than this time last year
- Healthcare is #1 in Open Jobs

#### **EDUCATION**

- 35% Require HS Diploma
- 37% Require Bachelor's or Higher

#### **TRAINING**

- 50% Require No Training
- 29% Require Short-Term OJT

#### WAGES

- 37% Pay \$30+/Hour
- 37% Pay \$20+/Hour
- \$29.37 is Typical Average Wage

### TOP 5 OCCUPATIONAL GROUPS

#### Healthcare







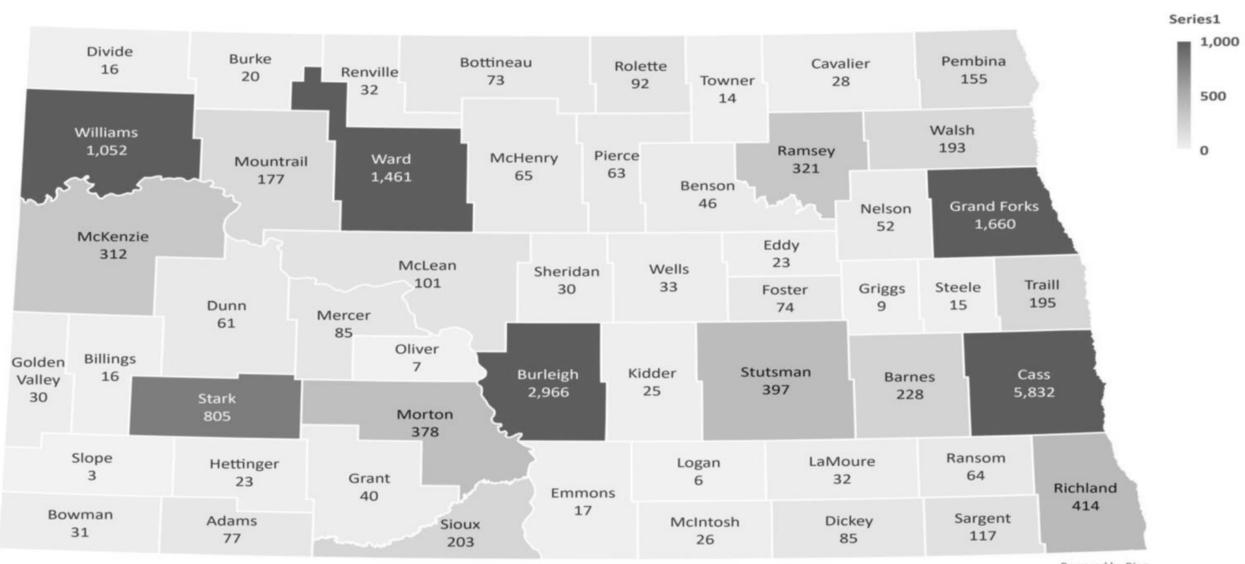
#### Transportation



# Production 1,053

# **August Job Openings By County**





## Job Service North Dakota

#### WHO WE ARE:

- Nine Workforce Centers across the state
- Regional workforce experts
- Strong partners with employers, schools, local EDCs and chambers
- Knowledgeable of local communities, current events, area resources and local economies

#### WHAT WE DO:

- Connect Employers and Job Seekers
- www.jobsnd.com
- Remove Barriers to Employment
- Labor Market Information
- Unemployment Insurance Benefits





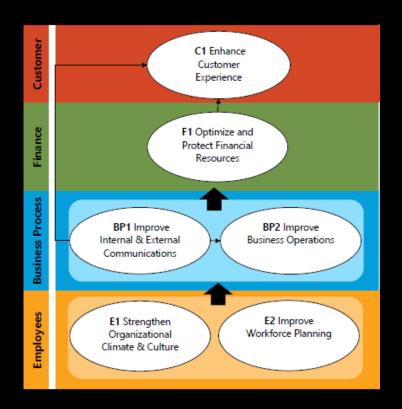
# JobsND.com

### **STRATEGIC** ALIGNMENT





- Skilled Workforce
- Healthy, Vibrant Communities
- Recovery
- Choice Readiness
- Engagement
- Delivery of Service
- Cultural Transformation
- Unification



- Provide innovative workforce solutions through collaboration and education
- Create a strategic promotion and communication plan



# **ACCELERATING OUR STRATEGY**

## Turning Ideas Into Action



Strategy Teams

pason Suthermer	Disrupthk
Brenda Cornell	FMWF Chamber
ordina come.	, , , , , , , , , , , , , , , , , , ,
Becky Aman	Girl Scouts
Fran Zerr	Williston Research Ext. Ctr
	Williston Area Chamber of
Fran Zerr	Commerce
Many Houdek	Greater Grand Forks Human Resource Association
Mary Houdek	The Character CE (ECE

Community Involvement



Story Telling

# Workforce Programs







#### **H2A Visa**

1,081 InspectionsFor 2,566 workersDrove 32K Miles



Jobs For Veterans 240 Veterans served since 9/1/21



#### WOTC

10,870 applications for employer tax credits since 9/1/21



Participants Served Since 9/1/21

182 Youth452 Adults35 Dislocated Workers

ADDITIONAL PROGRAMS

TAA
RESEP
JOBS (TANF)
Crossroads (In-School)
BEST (SNAP)
PRIDE (Child Support)
New Jobs Training

## First National Level Virtual Job Fair

Over 160 Participating Employers

Job Seekers from 20 States and 6 Countries

NEXT VIRTUAL FAIR COMING IN FEBRUARY 2023











## Be More Colorful









Virtual Reality Platform

Focusing on In-Demand Jobs

Significant Opportunities for the evolution of Career and Technical Education

ALIGNING
PARTNERS

and
POSITIONING
JSND FOR THE
FUTURE









## Find the Good Life





#### WHAT WE DELIVER

- Complementary program at no cost
- Centralized pipeline and talent roster
- Dynamic, recruitable candidates
- Framework for local leaders to engage with new residents
- Trainings, support, and access

#### **BENEFITS TO YOU**

- Contact and relevant information about leads
- Email templates
- Library of Resources including:
  - Major employer contacts
  - Real Estate Agents and Property Managers
  - Moving companies
  - School and educational resources
  - Links to ND Tourism's "Things to Do" pages
  - Information about incentives and programs to "Sweeten the Deal"
- Statewide Support

# IF YOU GOT CALLED UPON TO GIVE A TOUR OF YOUR COMMUNITY...

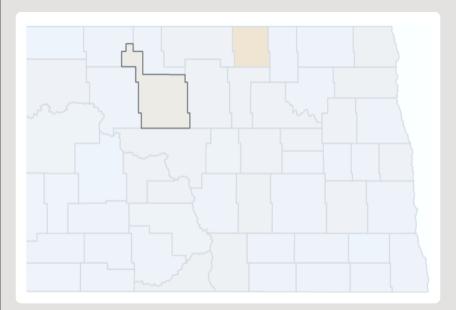
- Where would you take them?
- What would you tell them?
- What would you show them?



# WARD COUNTY (Example)



## **OPEN JOBS**



## LABOR FORCE

See more Labor Market Information for Ward County

- 1,461 Open Jobs
- 37% Require HS Diploma or Equivalent
- 44% Require No Training
- 32% of Open Jobs Pay \$30+/Hour

Labor Force
32,348
Employed
31,630
Unemployment Rate 2.2%

Not Working 718 Active Resumes 174



# WARD COUNTY (Example)

## TOP 5 INDUSTRIES

















Recognizing Minot

# To my North Dakota Association of Counties Friends and Neighbors...



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